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# **Event Details:**

- Activity Name: Session on Business Model Canvas
- Mode of Conduct: Offline
- Date and Time: 02/04/2024 at 11.00 am
- Event Coordinator: Ms. Rani H. Bhandarakvathe
- Resource Person: Dr. Muragesh Pattanshetti
- Presided by: Dr. C.M.Setty, Principal, BLDEAS SSM College of Pharmacy and RC Vijaypur
- Organized by: IIC BLDEAS SSM College of Pharmacy and RC Vijaypur
- 1. **Overview:** The guest lecture on the Business Model Canvas provided a comprehensive understanding of this strategic management tool used for developing and documenting business models. The session covered various aspects including the components of the canvas, its importance, and practical applications in real-world scenarios.

## Key Points Covered:

- Introduction to Business Model Canvas: The lecture began with an overview of what the Business Model Canvas is and its significance in modern business strategy. This included a brief history and its evolution as a popular framework for startups and established companies alike.
- 2. **Components of the Canvas:** The presenter delved into the nine building blocks of the canvas, explaining each component in detail:
  - Customer Segments
  - Value Proposition
  - Channels
  - Customer Relationships
  - Revenue Streams
  - Key Resources









- Key Activities
- Key Partnerships
- Cost Structure
- 3. **Real-world Examples:** The presenter shared case studies and examples of wellknown companies to illustrate how they utilize the Business Model Canvas in their strategic planning and execution.
- 4. Benefits and Challenges: The session highlighted the benefits of using the Business Model Canvas, such as its simplicity, flexibility, and ability to facilitate clear communication within teams. Additionally, the challenges associated with effectively implementing the canvas were discussed, including the need for accurate data and ongoing refinement.

## **II.** Participants:

• The event witnessed enthusiastic participation from approximately 60 students and staff members.

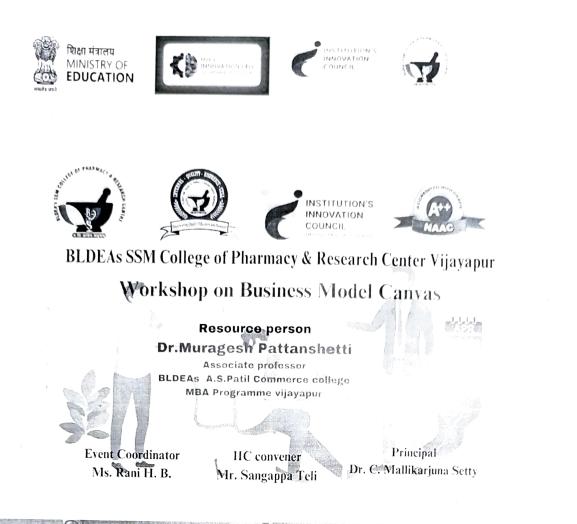
#### **III.** Resource Person:

• Dr. Muragesh Pattanshetti delivered the lecture on Business Model Canvas with his presence and shared valuable insights about the Business.

# IV. Vote of Thanks:

• The event concluded with a heartfelt vote of thanks delivered by Mrs. Kavita nesur, expressing gratitude to all participants, coordinators, and resource persons who made this celebration a grand success.

**Conclusion:** Overall, the guest lecture on the Business Model Canvas provided valuable insights into a powerful tool for business strategists and entrepreneurs. Participants gained a deeper understanding of how to analyze, innovate, and iterate business models effectively. The session concluded with a Q&A session, allowing attendees to clarify doubts and seek further guidance.







Social media Link: <u>https://www.instagram.com/p/C5VibMzJrMY/?igsh=aWt1dGJkbXEybmFx</u> Youtube Link: <u>https://youtu.be/dlzMTiInFXA</u>

Submitted by: Ms.Rani H.Bhandarakavathe Date:

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# WORKSHOP ON BUSINESS MODEL CANVAS

Resource Person:Dr.Muragesh P.

Date:02/04/2024

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